

**SGG Fund and Investor Solutions** 

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## About **SGG**

SGG Group is a leading fund and investor services firm providing a comprehensive range of compliance, administration and asset services to alternative investment funds, international companies, HNW families and entrepreneurs.

SGG has grown rapidly over the past five years through a combination of strong organic growth and an ambitious buy-and-build strategy that has allowed the firm to become the 4<sup>th</sup> leading investor services firm in the world. We are located in select fund domiciles and our experienced team provides a comprehensive value proposition adapted to alternative fund managers and their investors operating in a changing environment.

# SGG at a glance



Assets under Administration USD 400 bn+



Funds under Administration **600+** 



Established in 1896



Worldwide ranking

4th Global T&Cs1



Servicing platform **24 countries+** 



We support
6 out of the top 10
Private Equity firms in
the world<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> Trust and Corporates Business worldwide (by revenue for 2016). Source: External consultant and expert interviews

<sup>&</sup>lt;sup>2</sup> Private Equity International - PEI300 survey

## **Our** core businesses

SGG has embarked on a growth journey to become a global leader in the fund and investor services sector. Our growth plan is based on strong organic growth and an ambitious buy-and-build strategy, which has already proven to be effective in the last two years. A number of strategic acquisitions have been made which have consolidated our position as the leading global fund and investor services administrator.

# **AUGENTIUS**

ENGINEERS OF DETAIL

Augentius is one of the largest global providers of alternative investment solutions to the Private Equity and Real Estate communities. Augentius services 13 jurisdictions with operational capabilities in the United Kingdom, United States, Guernsey, Luxembourg, Hong Kong, Singapore, Jersey, Mauritius and The Netherlands



Lawson Conner is a leading
London-based provider of regulatory
infrastructure software and managed
compliance services to the global
investment industry.



Iyer Practice is a family-run business, offering a number of advisory and compliance solutions to corporates, institutionals, family offices and private clients in Singapore and Hong Kong.

# MOORE

Moore Management forms part of the First Names Group and is licensed to provide fund administration services in Jersey, Guernsey, The Isle of Man, Bermuda and Japan.



Cim Global Business (now rebranded SGG Mauritius) is the leading investor services firm in Mauritius with Assets under Administration exceeding USD 150 bn.



**Equitis** is a French-based investor services firm which provides fund, AIGM and trust administration services.

## Why SGG?

Thanks to our **entrepreneurial culture** we are extremely flexible and able to adapt to a constantly changing environment

Experts in the administration of a broad spectrum of private capital investment vehicles and structures, such as buyout, venture capital, private equity, real estate, mezzanine, debt, hedge funds, mutual funds, infrastructure, crypto currency and fund of funds

Commitment to quality: ISAE 3402 & SSAE 18 certified in key fund domiciles

Our **highly experienced professionals** work closely with our clients to ensure the highest level of quality service

Full range of solutions offered to fund managers including fund launch, fund administration, compliance, AIFM and depositary

**Top 3 global specialist administrator** to the alternative investment community



## Our people

Our people are our main asset and underpin the value and the growth of our company. We constantly recruit new talents and nurture our existing ones with the objective of becoming the leading investor services company in the world. We lead our people in a context of entrepreneurship and strive for results so that they can make a real impact on our clients and their businesses.



2450 people+
across 4 continents



**70%** of our colleagues are qualified professionals



**7285 hrs** hours of training



Stable teams supporting clients on average

7 years+

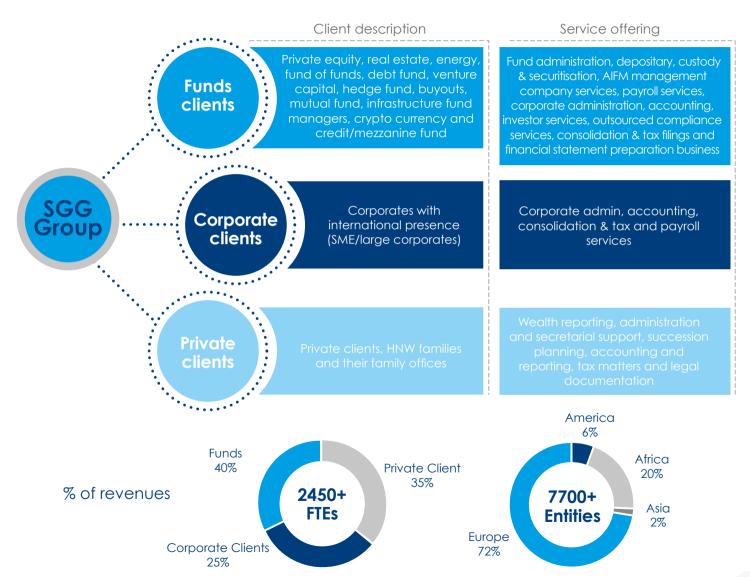


10 years+
industry experience for
our client directors



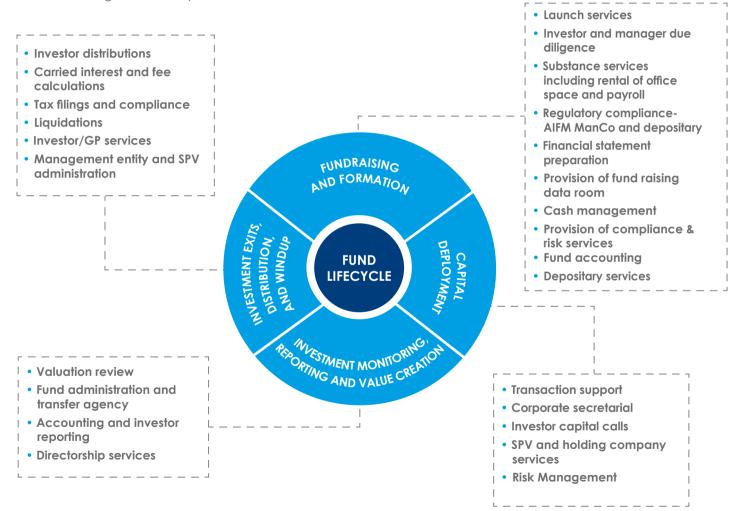
15 years+ experience for our Heads of Onboarding & Delivery

## Our service offering



# SGG, your partner throughout the fund lifecycle

Our dedicated and international team provides a full-fledged service for the structuring and administration of a fund throughout its lifecycle.





## Value-added solutions



### **AIFMD** reporter

- One of the first administrators to develop a full solution for reporting across all 28 markets in Europe
- Allows reporting across multiple countries from a single point of entry
- Utilising our in-house technical expertise
- Use of sophisticated technology
- AIFMD Reporter is of particular value to Managers marketing funds via the Private Placement regime



### Compliance services

- Full Compliance "Health Check"
- FCA authorisation and approval process
- Documentation of procedures in full compliance with AML regulations
- Provision of Money Laundering Reporting Officer
- Establishment of breach reporting processes
- Establishment of Anti-Bribery & Corruption Policy with regular reminders to employees
- Establishment of procedures for screening against sanctions lists
- Periodic compliance reviews of statutory company records
- Documentation of Compliance Monitoring Plan
- Regtech solutions to deliver outsourced compliance & regulatory solutions to managers.
- Provide an adaptable and customisable compliance software that helps clients manage their regulatory activities effectively and efficiently



### Tax compliance

- Assist with the review of fund structures to determine "Financial Institutions"
- Provide Responsible Officer or Point of Contact for the registration process
- Assist with the implementation of procedures
- Establish the FATCA/CRS status of each new account holder, collating and storing documentation, and review of residence or citizenship
- Provide reporting and audit trails along with due diligence assistance and support



### **Investor solutions**

We offer leading edge technology and expertise allowing investors to turn data into accessible and formatted intelligence. This enables investors to accurately provide real transparency to assess different asset classes, portfolios, funds and investments. Our services include:

- Cutting-edge portfolio analytics platform
- Online access to dynamic portfolio information
- Cash management services & cash forecast reporting
- Valuations
- Internal & external portfolio reporting
- Data processing & collection services
- Tax collection processing
- Portfolio accounting
- Asset look-through reporting

# At the service of **private equity**, **real estate**, **hedge fund**, **mutual fund and debt fund managers**



# How we are different ...

**Dedicated services**: Specialised team for each asset class to ensure the highest level of service.

A to Z solutions for fund managers: Our services include fund implementation, administration, AIFM and depositary for funds, SPVs, trusts, management companies and carry vehicles.

**Strong experience:** We have expertise in providing a full suite of AIFMD compliant services depositary services.

**Extremely flexible**: We adapt to the constantly changing environment, ensuring best in breed services and solutions.

**State-of-the-art technological platform**: We invest in top tier funds software platforms such as efront, Investran, Netsuite and Paxus.

Team of experienced professionals across different jurisdictions: We have a team of over 2450 professionals in 24 locations.

# Sectors/asset classes we serve

Buyouts Crypto currency

Debt Energy

Fund of funds

Hedge

Infrastructure

Mezzanine

Mutual fund Private equity

Real estate

Venture capital



# We operate in all key fund domiciles

Bermuda Isle of Man

Cayman Jersey

Curação Luxembourg

Cyprus Mauritius France Singapore

Guernsey South Africa
Hong Kong The Netherlands

India USA Ireland UK





# **SGG's** distinctive expertise

### Investment in state-of-the-art technology

We have invested in some of the most advanced software solutions to provide our clients with the best systems on the market.



#### **Awards**



Shortlisted -Best Fund Administrator 2018



Shortlisted –
Best Fund Administrator 2018
for over AUA USD 30 bn



European Personality of the Year: Serge Krancenblum, SGG Group CEO



SGG Group voted the Best Fund Administrator in Africa for Private Equity 2018

## **SGG**, active member of industry associations

SGG is an active member of a number of industry associations including:









































## Our **fund team**



Justin Partington
Group Fund Solutions Leader

■ Justin.Partington@sgggroup.com

Justin is the Group Fund Solutions Leader and a member of the Group Management Board.

He is based at the Group's headquarters in Luxembourg, where he is in charge of its global offering for alternative asset managers. He is responsible for all fund solutions for private equity, real estate and hedge fund clients, across all jurisdictions focusing on central administration, AIFM, depositary and SPV administration services.

Justin has over 19 years of international experience in the fund services and private equity industries, including senior postings in Canada, UK, Cayman Islands and Guernsey.



J.P. Harrop Group Head of Sales

■ jp@augentius.com

J.P. is the Group Head of Sales and is based in London. He joined Augentius in 2002 as one of the founders of the business having previously been with the Bank of Bermuda Ltd and PwC in Bermuda and Canada. He has a background in servicing clients across Private Equity, Fund of Funds and Traditional Funds, providing accounting, administration, share registration, custody and related services.

A Canadian-qualified accountant, J.P has over 20 years of industry experience having led sales team in London, New York, Hong Kong and Singapore.



Stuart Pinnington
Group Fund Client Services Leader

stuart.pinnington@firstnames.com

Stuart is the Group Fund Client Services Leader and is based in the Jersey office. Prior to joining the Group in 2018, Stuart amassed a wealth of industry experience through a number of senior leadership roles, most recently as Group Holdings Director Head of Funds and Corporate for a well-respected Jersey based firm. He has previously worked in the UK, the Caribbean and the Channel Islands, both as a corporate funds lawyer and a corporate director and managing director.



Gerhard Grueter
Group Compliance Solutions Leader

ggrueter@lawsonconner.com

Gerhard was previously the Managing Director at Lawson Conner and he has taken up a new responsibility within the combined business as Group Compliance Solutions Leader. He is based in London and has a strong background in alternative funds, both as an advisor and as a principal investor in liquid and illiquid asset classes. Gerhard is the former Vice President in investment banking at Merrill Lynch and former Partner at Ironshield Capital. Gerhard is a frequent panelist and speaker at hedge fund conferences and author and co-author of a number of industry publications.



Hugh Stacey
Group Fund Product Development Leader

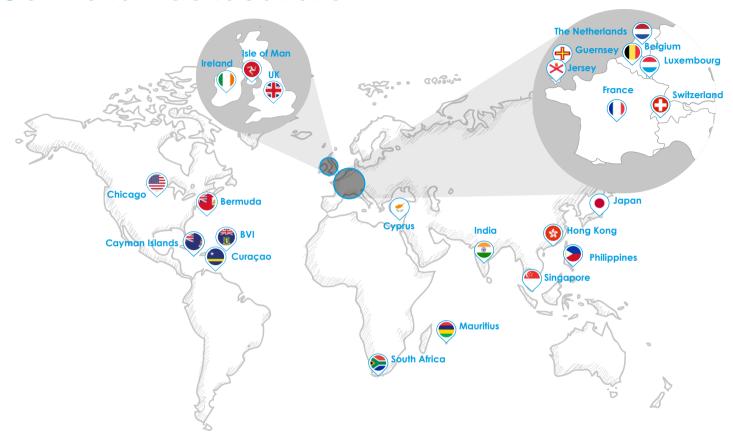
■ hugh@augentius.com

Hugh is the Group Fund Product Development Leader, and is based in London. After serving five years in the British Army and leaving as Captain, Hugh initially spent seven years at Augentius, where he was based in the London office, where he assisted in building up the Sales team for EMEA.

He then moved to Singapore as Managing Director of Asia where he built the firm's operations in the region. In 2013, Hugh joined an alternative investment manager based in Singapore, Vulpes Investment Management, as Managing Director, where he was responsible for all commercial activities as well as product development and corporate strategy, before re-joining Augentius.



## Our worldwide locations



### **SGG** offices

Belgium Bermuda British Virgin Islands Cayman Islands Chicago Curaçao Cyprus France Guernsey Hong Kong India Isle of Man Ireland Japan Jersey Luxembourg Mauritius The Netherlands Philippines Singapore South Africa Switzerland United Kingdom USA

## **SGG Group HQ**

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E: contact@sgggroup.com

### Worldwide contact details





