



IPEM

« CO-INVESTMENT SUMMIT »

30 Jan. 2020, 11:45 to 13:45 @IPEM 2020 (Cannes, Palais des Festivals)
INVITATION ONLY / GPs and LPs ONLY

Sponsored by :



IPEM CO-INVESTMENT SUMMIT

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PRESENTATION

This new event at IPEM 2020 is designed to discuss the industry's current craze for co-investment (which is now estimated to account for nearly one-third of all private investment activity). Should investors consider co-investing? How should they approach these opportunities? What are sophisticated co-investors' best practices? How do GPs act manage their co-investment deal-flow and the relationship with their co-investors? This session was designed with the support of Flexstone Partners and IHS Markit.

PRELIMINARY AGENDA

- 11:45 **Participants welcome**
- 11:50 **« Co-investment: no two are the same »
Latest trends and practices**
Update by E. Deram, Flexstone Partners
- 12:05 **How to access the best co-investment opportunities?**
+ What are GPs' motivations to offer co-investments?
+ How do fund managers allocate their co-investment opportunities?
+ How do some LPs get more of it than others?
+ Open discussion in the room
+ Wrap-up
- 12:40 **What's next? From an opportunistic approach to building a thorough co-investment program**
+ Implementing the right internal processes for optimal execution
+ Managing a co-investment portfolio and putting a governance in place
+ Open discussions in the room
+ Wrap-up
- 13:10 **Networking Lunch**
- 14:00 **End of the summit**

SAMPLE SPEAKERS 2020



Justin WANG,
Head of European
Principal Investments
Teacher Retirement
Investment Company
of Texas



Eric DERAM,
Managing Partner
Flexstone Partners



Gilles COLLOMBIN,
Partner
Charterhouse Capital
Partners



David ENRIQUEZ,
Head of Private Equity
NYCRS



Christophe LENOUEVEL,
Head of Principal Investments
BNP Paribas Principal
Investments



Rishi KOTECHA,
Head of EMEA Private Markets
IHS Markit



David SMITH,
Managing Director,
Co-head of Co-investment
Capital Dynamics



Carl NAUCKHOFF,
Senior Principal and Head of
Investor Relations
Investindustrial

ABOUT IPEM 2020

Cannes, Palais des Festivals – 28/29/30 Jan. 2020

In 4 years, IPEM has grown into **the largest event for European private markets** – covering the complete industry (from VC to Buyout, private debt and real assets) and gathering its whole value chain (LPs / GPs / Advisors).

Put simply, IPEM is probably **the best event experience** you can have in the industry : effective, innovative, relaxed, providing you with both great knowledge and great contacts.

2,400+
Participants

40+
Countries

1,100+
Companies

400+
GPs

350+
LPs

> **Everyone** that matters in European private markets



2,400+ delegates from 40 countries

> **100% business-oriented**



190+ stands and 3 lounges to hold your meetings

> **High end and innovative content**



50+ panels, keynotes and summits

> **Relaxed working environment**



30+ social and networking events

WANT TO ATTEND IPEM CO-INVESTMENT SUMMIT?

Next steps

Access to IPEM 2020 CO-INVESTMENT SUMMIT is subject to approval

Please note that only a limited number of places are available

LPs have a priority access to the event

INVITATION ONLY / For GPs and LPs ONLY

To apply / any questions regarding our programme, please contact :

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LPs have a priority / preferential access to IPEM Summits

Full programme, list of delegates / speakers, practical and registration information are on :

www.ipem-market.com