

Jan 23 6:30 pm // // // // // // // // OPENING COCKTAIL - PALAIS DES FESTIVALS

FOCUS ON: PE FRANCE, PE SPAIN, PE ITALY, INFRA, BEST PRACTICE, PRIVATE DEBT, SECONDARIES

LP SUMMIT

	ROOM 1	ROOM 2	ROOM 3	LP SUMMIT
9:00				
9:30				
10:00	Geopolitics – Europe is back & facing up to technological disruptions			Global Private Markets: An overview
10:15	Opening session: French PE How did the industry fare in 2017 and what's in store for 2018?	Infrastructure I: State of the Union. Fundraising and investments: where did the smart money go in 2017 and what are the trends for 2018?	Private debt I: market overview - What are the risks and opportunities? How to profitably deploy record amounts of dry powder?	Allocation strategy: How to deploy (and protect) capital in today's frothy markets?
11:00				
11:15	Large deals in France – deal sourcing, leverage and value creation	Infrastructure II: sector selection and value creation. Which strategies can improve returns in increasingly competitive markets?	Private Debt II: Which product innovations to drive risk adjusted returns?	LP/GP relationship: How to juggle between direct invest/ co-invest/ fund invest? Accessing the best funds/ deals
12:00	NETWORKING LUNCH			
1:45				
2:00	PE France: How to achieve superior returns with midmarket deals?	Entrepreneurs perspective: working with private equity backing	Secondaries I: Update on fundraising, capital deployment, pricing and innovation	
2:30				
2:45				
3:00	PE France: operational excellence. Helping your portfolio companies to achieve best in class performance	PE France: venture & growth funds What are the most promising sectors? How to limit technology & execution risk?	Secondaries II: Focus on liquidity solutions for GPs and real asset secondaires	
3:30				
4:00				
4:45	PE Iberia: market characteristics, fundraising, capital deployment and outlook for 2018	PE France: Investment showcase outstanding deals	PE Italy II: a land of opportunities – attractive SMEs, lifestyle brands and hidden champions	
5:00				
5:45	PE Italy I: market characteristics, fundraising, capital deployment and outlook for 2018	Getting the basics right - fund & deal structuring, management incentives	PE Iberia: how they do it - case studies of buy-and-builds and other value creation strategies	
6:00	HAPPY HOUR ENTREPRENEURS			

FOCUS ON: GLOBAL PE TRENDS, SECTORS, UK, GERMANY, NORDICS, CORPORATE VENTURE

ROOM 1

ROOM 2

ROOM 3

9:00			
9:30	Macro: 10 global trends that will impact PE in 2018		
10:00			
10:15	Panel: PE in 2018 and beyond. Distribution, fundraising, finding & creating value, geographies and PE-sectors how the coming years might shape up?		
11:00			
11:30	Keynote: Top GP on industry trends for Europe and globally		
12:00			
12:15	What LPs want - and what GPs deliver	ESG pays! Best practice in introducing and monitoring ESG	Corporate venture – a new way of smart co-investing?
1:00	NETWORKING LUNCH		
2:30			
3:00	Panel: Leading GPs on sourcing, value creation and exit strategies	First time funds: How to differentiate and attract investment	UK I: Growth of Sector funds – a recipe for superior performance?
3:15			
3:30			
4:00	Mid-market growth funds European versus national footprint	PE in German speaking countries: Does the « Mittelstand » still hold it's value creation promise?	Sector Focus: Healthcare and Biotech
4:15			
4:30			
5:00	UK II: Is traditional PE enough? Multi-strategy vs. single structure funds	PE in the Nordics: Highly attractive but fund deployment is a real challenge	Sector Focus: Real Estate
5:15			
6:00	HAPPY HOUR ENTREPRENEURS		

FOCUS ON: GLOBAL PE TRENDS, VENTURE, CHINA, AFRICA

	ROOM 1	ROOM 2	ROOM 3
9:00			
9:30			
10:00	European venture update: Fundraising, financing rounds, exits & outlook for 2018	Business Angel Keynote	PE investments in China: Silk Road, One Belt, 5 year plan , market forces
10:15			
10:30			
11:00	Fintech/ Insurtech	Artificial Intelligence/ Big Data	Keynote Top GP on in- and outward investment trends
11:15			
11:30			
12:00	Internet of Things	Augmented & Virtual Reality	Chinese investors in Europe: will the tide turn?
12:15			
2:00	NETWORKING LUNCH		
2:45	Healthcare/ Science/ Edutech	B2B/ SaaS	PE in Africa – a continent of opportunities: fundraising & capital deployment
3:00			
3:45	Cybersecurity	Infrastructure/ Data Centers	Africa: private equity and infrastructure. Generating deal-flow, value creation and exit opportunities
4:00			
	FAREWELL COFFEE		



Jean-Luc Allavena
Chairman
ATLANTYS INVESTORS



André Aubert
Partner
LGT CAPITAL PARTNERS



Christophe Bavière
Chief Executive Officer
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THE CARLYLE GROUP



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