

IPEM 是全球最知名的市场化运行的私募股权投资论坛 & 展会之一，每年有全球 50 多个国家的 2000 多家机构 6000 多人参与，80% 参会单位是每年每届都参加的稳定客户，涵盖全球一线的投资机构、投资人，西欧各国家私募股权协会、一线金融服务机构、一线金融媒体等。IPEM China 论坛是与国际知名论坛 & 展会直接联动的国际私募股权投资论坛，汇集国际知名的 LP、GP、金融服务机构，国内的一线政府引导基金、投资人、知名 GP。

IPEM is the leading international private equity market event, bringing together the entire private equity ecosystem. It attracts over 10,000 decision-makers from more than 50 countries, including 5,000 firms, 1,700 LPs, and 1,400 GPs. Over three intensive days, professionals connect in person, initiate deals, and exchange insights on key industry challenges and opportunities through exhibitions, networking sessions, and conferences.

IPEM China is the premier platform connecting EMEA and China. Leading domestic government-guided funds, investors, and prominent GPs collaborate to promote in-depth exchanges and cooperation in the field of international private equity investment.

## IPEM 中国论坛的核心价值

### 中国产业、资本对外交流的窗口

- 1 赋能海外招商 - 联动欧洲基金及基金的被投企业、欧洲产业集团等。
- 2 赋能引导基金建立海外项目交流机制并拓展基金业务。
- 3 赋能国内国外 GP、LP 间交流
- 4 赋能中国企业出海 - 与 IPEM 国际平台稳定的海外金融、产业、政府部门、媒体、服务机构的网络联动。

The core value proposition of IPEM China Forum: Build a bridge between the Chinese and the international investment communities.

- Explore overseas investment cooperations,
- Strengthen bilateral opportunities,
- Establish an overseas project exchange platform,
- Deepen international exchanges between GPs and LPs at home and abroad.
- Break barriers for corporate development and cooperation in these sectors of Tech, AI, Healthcare, green solutions, and ecological transition.
- Promote the internationalization of Chinese enterprises, relying on the stable IPEM's international network.



欢迎关注 IPEM China 论坛

# ipem CHINA | 2024年IPEM国际私募股权投资中国论坛 2024 International Private Equity Market China Forum



2024 | 中国·无锡  
11.06-08 | WUXI-CHINA

## 会议手册 CONFERENCE HANDBOOK

承办单位



协办单位



上海市国际股权投资基金协会  
Shanghai Private Equity Association



战略合作媒体 财新传媒  
Caixin Media





Jean-Pierre Raffarin 拉法兰先生  
Former Prime Minister of France 法国前总理  
Chairman of FPI FPI 主席

As Chair of IPEM China 2024, I am honored to welcome the delegation of European companies to China, where we will engage with Chinese national and regional governments, global investors, and private-sector partners. This year, we also celebrate an important milestone: the 60th anniversary of diplomatic relations between France and China. Our mission is to explore pathways for investment and business growth in one of the world's most dynamic economies. This gathering unites global investors and entrepreneurs eager to exchange insights and strategies, fostering exceptional opportunities.

作为“IPEM China 2024”的主席，我深感荣幸能够带领欧洲代表团莅临中国，与中国各级政府、全球投资者及私营合作伙伴展开交流。今年正值中法建交 60 周年，我们的宗旨是在全球最具活力的经济体之一中探寻投资与合作的新机会。此次盛会汇聚了众多全球投资者与企业家，他们热切期望与中国有关各方交流合作，共同把握这一难得的机遇。

As Chairman and Founder of IPEM Markets globally, I am excited to announce the launch of IPEM China, a dedicated platform aimed at fostering deep collaboration and business development for private equity professionals in China and worldwide. IPEM China has positioned itself as a unique hub for industry leaders to explore cross-border opportunities, develop strategic partnerships, and gain insights into the Chinese and global private equity landscapes.

作为 IPEM 的主席兼创始人，我很高兴地宣布 IPEM China 的正式启动。IPEM China 是一个专为促进中国与全球私募股权全省专业人士深化合作、推动业务发展的平台。IPEM China 将自己定位为一个独特的枢纽，旨在为行业领军者探索跨境机遇、建立战略合作伙伴关系，并深入解读中国和全球私募股权领域的发展趋势。



Dr. LI Na 李娜博士  
Founding Partner & CEO  
IPEM China 创始合伙人 & CEO

中国私募股权投资领域的国际合作布局，在近几年尤其是疫情前后发生了很大的变化。在新的国际形势下，中欧之间的合作迎来了新的机遇，欧洲 - 中东 - 亚洲的区域合作，日益加强。IPEM 中国论坛，联合 IPEM 在全球稳定的金融全生态的客户资源，致力于打造中国产业、资本对外交流的窗口。

The landscape of global private equity investments have experienced significant changes in recent years, especially after the COVID-19 pandemic. In light of the evolving global environment, new opportunities have emerged for collaboration between China and Europe, with regional partnerships across Europe, the Middle East, and Asia growing increasingly robust. The IPEM China Forum, leveraging IPEM's global network of stable financial and ecological resources, is dedicated to establishing a dynamic platform for facilitating bilateral exchanges between Chinese and international capital markets.



Gilles Barissat 吉勒 巴赫萨  
Chairman & Founder 创始人 & 主席  
IPEM IPEM

国际合作伙伴  
International Support Associations

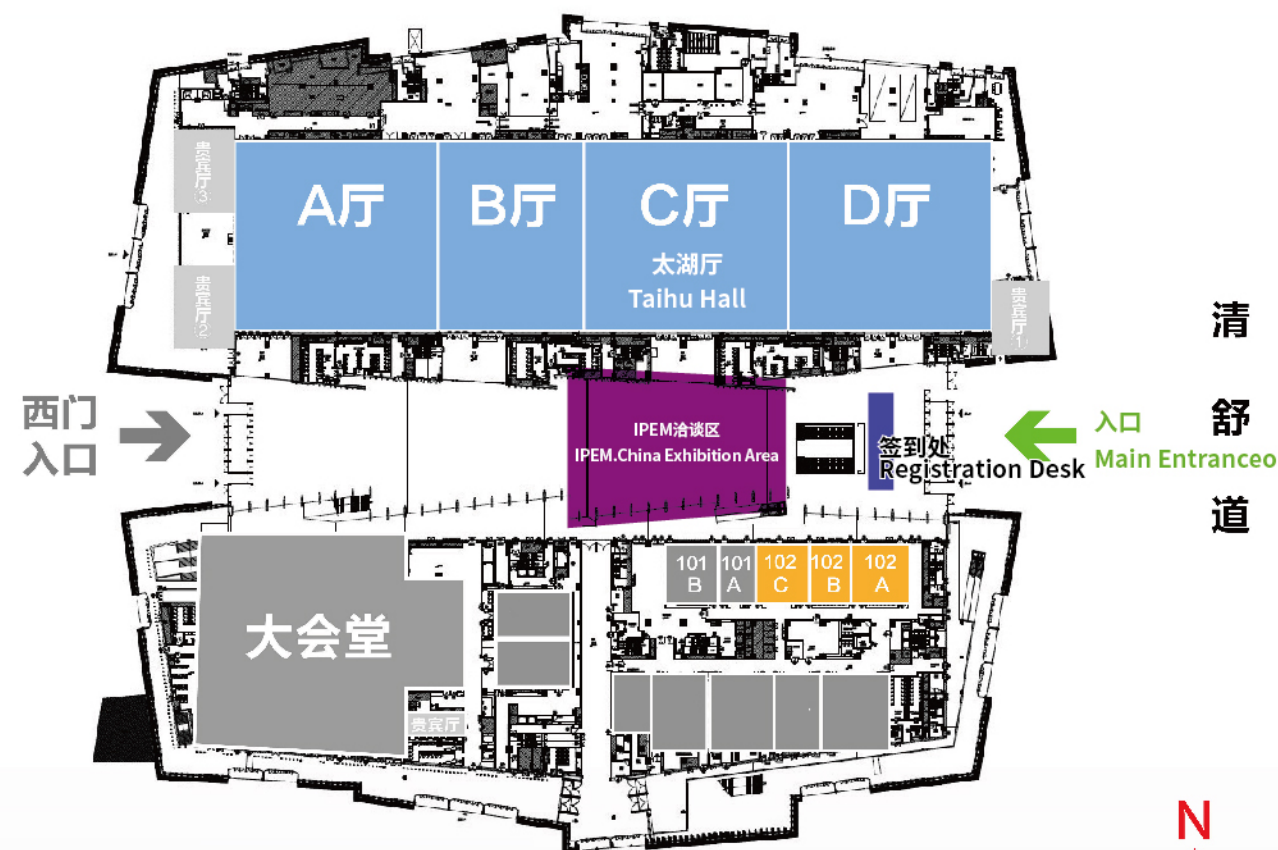
国际组织及基金协会





## 会议展厅地图

Floor Plan



- 太湖厅 Taihu Hall
- 分会场 Summit Room
- 签到处 Registration Desk

## 会议议程

### 11月6日下午 无锡太湖新城洲际酒店

时间	议程
18:00-19:00	闭门会议 中欧投资闭门会议(定向邀请)
19:30	欢迎晚宴 IPEM China欢迎晚宴(注册邀请制) 洲际厅

### 11月7日上午 2024 IPEM中国论坛开幕式 太湖厅C

时间	议程
09:55-10:10	暖场 播放IPEM宣传片
10:10-10:15	开场 主持人开场,介绍嘉宾
10:15-10:25	领导致辞 市政府领导致欢迎辞 法国前总理、法国中国事务特使拉法兰先生致辞 IPEM创始人吉勒巴赫萨先生、IPEM China 联合创始人李娜女士致辞
10:25-10:30	揭牌仪式 IPEM无锡永久会址揭牌 国联法国办事处揭牌
10:35-10:40	茶歇
10:40-12:00	圆桌分享 跨境投资圆桌分享

主 持 人 李娜 IPEM China 联合创始人 & CEO

Stéphane Barret	Global Head of Private Capital Group	CREDIT AGRICOLE CIB
Louis d' Estienne d' Orves	亚太区总经理	TIKEHAU CAPITAL
Solomon Moos	Managing Director Asia	EURAZEO
曹德云	党委副书记、执行副会长	中国保险资产管理业协会
李湘海	执委会委员，跨境事业部总经理	招商局资本

国际圆桌论坛二：新形势下的跨境投资新机遇

主 持 人 Giovanni Amodio Chief Influencers Officer and executive member ION Analytics

Christophe Karvelis	Founder & CEO	CAPZA
Nicolas Rochon	Founder & CEO	RGREEN INVEST
Nani Falco Becalli	Founder & CEO	FALCO GLOBAL PARTNERS
Xavier Poulet-Goffard	Group Managing Partner	ORCOM
魏大华	董事长	广州产业投资资本管理有限公司
周道洪	总经理	上海国盛资本管理有限公司

时 间	议 程
12:00-13:30	官方午宴

🕒 11月7日下午 跨境投资行业分论坛 (注册邀请制)

时 间	议 程	地 点:102B
14:00-15:45	分论坛1:国内、外投资热点与合作机遇	

中欧私募投资领域急需有效的交流和信息互通。在新形势下，双方重新深度了解彼此的投资趋势、热点、难点，并探讨出可持续、可复制、可落地的资金及项目层面的合作机遇，赋能海外招商引资、被投企业国际化战略发展，促进新质生产力的国际化发展。

主 持 人 康路 新媒体资深编辑 财经

开场嘉宾 Alban Neveux CEO ADVENTION

演讲嘉宾 魏大华 董事长 广州产业投资资本管理有限公司

Anurag Chaturvedi CEO ANDERSEN

Nick Pollard CEO CAIA

Mathilde Ketoff Deputy CIO Head of Debt RGREEN INVEST

Colin LIM Head of debt Asia TIKEHAU CAPITAL

François Xavier Copé Founding Partner FIRST BRIDGE VENTURES

Joe Qiao CIO Globaltec Capital

Joe He China CEO Australia Capital Equity

Li Zhang CEO Cathay Capital Energy Funds

Q&A

支持单位：



支持单位：



时 间	议 程	地 点:102A
14:00-15:00	分论坛3:中法教育科技	

开场嘉宾 Emmanuelle Pérès Former Vice-Minister CEO of FPI

演讲嘉宾 沈岱 CEO 法国德莫斯集团 & 布雷斯特高等商学院

Li Ming 总裁 ICHEI Unesco

Matthew James Francis Prisco 首席产品官 HF Hemsley Fraser

时 间	议 程	地 点:102C
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14:00-15:45 分论坛2:中国企业出海与外资企业在华的新机遇

出海是2024年全行业的热点话题。中国企业的出海既存在巨大的机遇，也面临巨大的挑战。法国商务投资署、中国法国工商会、Choose Paris Region 以及中外各服务机构，致力于搭建中、欧双向支持的平台，赋能欧洲企业来华投资、中国企业出海。

主 持 人 于舰 执行院长 上海第一财经研究院

演讲嘉宾 Pascal Gontrand 大中华区总代表 BUSINESS FRANCE 法国商务投资署

Walter JANVIER 华南区总代表 CCIFC 中国法国工商会

Catherine Song 大中华区总经理 Pramex International

Jérôme DUPAS 董事总经理 Corporate Finance Groupe BPCE (法国大型银行集团)

Arnaud Melilli 亚太区总监 CHOOSE PARIS REGION

Ana Maria Pruteanu CEO POWERSTORM Holdings

曹永强 CEO 览诺科技 (杭州) 有限公司

Sebastien Lion CEO LION Consulting

Jean Claude BOZOU CEO GEMOLOGY

Q&A



时间 议程 地点:102B

16:00-18:00 分论坛4:跨境医疗健康投资趋势与合作机遇

医疗健康在中、欧双方市场均是核心投资主题。中欧双方在不同的方向均有各自的优势。如何帮助欧洲的企业到中国发展、中国企业如何走出、基金在其中如何发挥作用、中欧资本、医疗产业集团如何建立合作,均是双方急需深入探讨的话题。

主持人 刘岩 副主编 创业邦研究中心

演讲嘉宾 章月琼 医疗器械事业部总经理 上海外高桥生物医药产业发展有限公司

基金投资分享

Solomon Moos 管理合伙人 EURAZEO

Sean He 中国区CEO Novo Holdings诺和控股

Angela Fu 管理合伙人 Shiny FOF

韩沛恩 投资经理 北极光创投

胡剑阳 管理合伙人 上海自贸区基金

陶峰 合伙人 博远资本

周颖华 投资合伙人 上海孚腾私募基金管理有限公司

田晓玲 医疗健康投资负责人 中博聚力(北京)投资管理有限公司

企业国际化业务拓展分享

陈洁宇 国际业务部总监 联影科技

Florent de Kertanguy 中国区副总裁 SERVIER

Pierre Lebas CEO WINBACK

邹晓明 CEO 维亚臻

任峰 CEO 英矽智能

晁伟 CEO 首钢朗泽

林卿 创始人 上海凌意生物科技有限公司

郭公剑 董事长 君岳医药科技(上海)有限公司

余俊远 总经理 上海易升康医疗器械有限公司

范国煌 总经理 南京艾美斐生物医药科技有限公司

陈世栋 创始人 能科达(上海)干细胞研究中心有限公司

邓丽 商务总监 上海维州医药科技有限公司

许新诚 质量副总裁 北京茵诺医药科技有限公司

Q&A

支持单位:



时间 议程 地点:102C

16:00-18:00 分论坛5:绿色低碳与可持续投资的国际合作机遇

主持人 路跃兵 中国区董事局主席 法国液化空气集团

开场嘉宾 华晓峰 锡创投董事长

演讲嘉宾 行业分享

邓永康 新能源首席 民生证券

刘杰 创始合伙人 朝希资本

Pierre Abadie 私募部合伙人 TIKEHAU CAPITAL

Nicolas Rochon CEO RGREEN INVEST基金

企业分享

Julie Neuville Chairwoman MATERRUP

王义华 副总经理 沃宏装备

孙耀杰 董事长 为恒智能

曲延庆 董事长 道尔

章桐 董事长 德燃动力

跨境服务实务

刘涛 上海国创ESG中心执行主任 妙盈科技联合创始人 CTO

Steve Downie CEO ANTHESIS

Q&A

支持单位:



时间 议程 地点:102A

16:00-18:00 分论坛6:中欧跨境投资——税务策略与实践

演讲嘉宾 Gabriele Bendi Partner ORCOM

Romain Kaci Partner ORCOM

Marco D'AMORE CEO China ORCOM

时间 议程

18:30 晚宴



🕒 11月8日上午 跨境投资行业分论坛

时间 议程 地点:102C

09:00-10:00 分论坛7:国际并购的新机遇

“退出困难”是目前全球私募投资市场的共性问题。当前一级市场的并购活动已逐渐成为国内外投资机构退出的重要路径。在此新国际形势下,跨境并购再次成为优化资源配置的战略选择。

主持人 Ling YANG China Editor Mergermark

演讲嘉宾 董亮 合伙人 国浩律所

Alban Neveux CEO ADVENTION

Xavier Poulet-Goffard Group Managing Partner ORCOM

William MA CEO GROW INVEST

Jess Zhou Head of M&A Boehringer Ingelheim

Jérôme DUPAS 董事总经理 Corporate Finance Groupe BPCE (法国大型银行集团)

YANG Yang 董事总经理 晨壹基金

Q&A

协办单位:



协办单位:



## Forum Agenda 📅

🕒 6 November, 2024 InterContinental Wuxi Taihu New City

TIME	Forum Agenda
18:00-19:00	CHINA-EU INVESTMENT COOPERATION CLOSED-DOOR MEETING
19:30	IPEM China Opening Gala (by Invitation only)
	InterContinental Wuxi Taihu New City INTERCONTINENTAL BALLROOM

🕒 7 November, IPEM China Forum 2024 Opening Ceremony 📍 Taihu Hall C

TIME	Forum Agenda
09:55-10:10	IPEM China Forum 2024 Opening Ceremony
10:10-10:15	Warm-up IPEM promotional Promotional Video
	Master of Ceremony guests introduction
	Government Official Opening
	1. Opening Welcome speech by municipal leaders
10:15-10:25	2. Keynote address: Mr.Raffarin former Prime Minister of France and French Special Envoy for China Affairs, Chairman of FPI
	3. Welcome Speeches, Mr.Gilles Barissat, Chairman & Founder of IPEM, and Ms Li Na, CEO & Founding Partner of IPEM China
	Dedicated Ceremony
	1.IPEM Wuxi permanent venue unveiling (Mr Raffarin, former French Prime Minister, Chairman of FPI)
10:25-10:30	2. Unveiling of CUIPP France Office (Gilles Barissat, IPEM Chairman & Founder and CUIPP Group Board Chairman Permit)
10:35-10:40	Coffee break
10:40-12:00	Cross-border cooperation-Vision and Highlights



International Roundtable I: International Cross-Border Investment expertise  
Round Table Discussions Opening Keynote: Jean-François Copé, Former French Minister of Budget,  
Vice President of FPI, Mayor of Meaux, France

Moderator	Dr. LI Na Founding Partner & CEO IPEM China		
Speakers	Stéphane Barret	Global Head of Private Capital Group	CREDIT AGRICOLE CIB
	Louis d' Estienne d' Orves	Head of Asia	TIKEHAU CAPITAL
	Solomon Moos	Managing Director Asia	EURAZEO
	CAO Deyun	Deputy Secretary of the Party Committee and Executive Vice President	China Insurance Asset Management Association (CIAMA)
	LI Xianghai	Executive Committee Member General Manager, Cross Border Division	China Merchants CAPITAL

International Roundtable II: New Opportunities for Cross-Border Investment in the New Circumstances

Moderator	Giovanni Amodeo Chief Influencers Officer and executive member ION Analytics		
Speakers	Christophe Karvelis	CEO & Founder	CAPZA
	Nicolas Rochon	CEO & Founder	RGREEN INVEST
	Nani Falco Becalli	CEO & Founder	FALCO GLOBAL PARTNERS
	Xavier Poulet-Goffard	Group Managing Partner	ORCOM
	WEI Dahua	Chairman	Guangzhou Industrial Investment Holding Group
	ZHOU Daohong	General Manager	Shanghai Guosheng Group

TIME	Forum Agenda	
12:00-13:30	Official Luncheon	

🕒 November 7, 2024

TIME	Forum Agenda	Place:102B
14:00-15:45	Sub-forum1: Breaking Barriers: Global Perspectives on Investment	

Session Overview: This session examines China’s exchange with global markets, focusing on strategies to navigate regulatory, economic, and cultural barriers in cross-border investments. Experts will discuss fostering collaboration, identifying growth opportunities, and building resilient partnerships in China’s evolving landscape, offering insights into future international investment flows.

Moderator	KANG Lu New Media Senior Editor Caijing		
Opening keynote	Alban Neveux CEO ADVENTION		
Speakers	WEI Dahua	Chairman	Guangzhou Industrial Investment Holding Group Co., Ltd
	Nick Pollard	CEO	CAIA
	Mathilde Ketoff	Deputy CIO Head of Debt	RGREEN INVEST
	Colin LIM	Head of debt Asia	TIKEHAU CAPITAL
	François Xavier Copé	Founding Partner	FIRST BRIDGE VENTURES
	Joe Qiao	CIO	Globaltec Capital
	Joe He China	CEO	Australia Capital Equity
	Li Zhang	CEO	Cathay Capital Energy Funds

Q&A

Support Unit:





2024年IPEM国际私募股权投资中国论坛  
2024 International Private Equity Market China Forum

TIME	Forum Agenda	Place:102C
14:00-15:45	Sub-forum2: Expanding Horizons: International cooperation case studies	

Session Overview: This session features Business France, CCIFC, and Choose Paris Region discussing institutional support for Crossover collaboration. Speakers will cover resources, investment pathways, and innovation partnerships to assist French businesses entering China and support Chinese companies in France. The session will also spotlight some international corporate pitching sessions.

Moderator	Matthieu BONNICI CEO BLF		
Speakers	Pascal Gontrand	Greater China Director	BUSINESS FRANCE
	Walter JANVIER	South China Branch Representative	CCIFC
	Catherine Song	General Manager Greater China	PRAMEX International
	Jérôme DUPAS	Managing Director Corporate Finance	Groupe BPCE
	Arnaud Melilli	Director of Asian & Pacific Investments	CHOOSE PARIS REGION
	Ana Maria Pruteanu	CEO	POWERSTORM Holdings
	CAO Yongqiang	CEO	Plano Technology
	Sebastien Lion	CEO	LION Consulting
	Jean Claude BOZOU	CEO	GEMOLOGY

Q&A

Support Unit:





TIME	Forum Agenda	Place:102A
14:00-15:00	Sub-forum3: Innovative Technologies Shaping Education: Global Collaboration	

Session overview: This session brings together industry leaders to discuss how innovative technologies are transforming global education through collaboration. Topics include AI-driven learning, immersive digital classrooms, and successful China-international partnerships. Education tech providers will also share insights on expanding their impact in the Chinese market.

Moderator	Introductory address Emmanuelle Pérès Former Vice-Minister, CEO of FPI		
Speakers	SHEN Dai	CEO	DEMOS Group and BREST BUSINESS SCHOOL
	LI Ming	Director	ICHEI Unesco
	Matthew James Francis Prisco	Director	HF Hemsley Fraser

Q&A





TIME Forum Agenda Place:102B

16:00-18:00 **Sub-forum4: Unlocking Investment Potential in Global Healthcare**

Session overview: This session gathers experts to explore global healthcare investment opportunities, focusing on cross-border collaboration between China and international markets. Participants will discuss emerging technologies, trends, and regulatory factors shaping the sector. Healthcare companies will showcase offerings and needs for entering the Chinese market, fostering connections for growth.

**Moderator** LIU Yan Associate Editor Cyzone Research Center

**Speakers** Opening Keynote

**ZHANG Yueqiong** General Manager of Medical Device Division, SHANGHAI WAIGAOQIAO FREE TRADE ZONE GROUP

**Funds' Vision Statements**

**Solomon Moos** Asia Managing Director EURAZEO

**Sean He** China CEO Novo Holdings

**Angela Fu** Managing Partner Shiny FOF

**HAN Pei'en** Investment Manager Northern Light Venture Capital

**HU Jianyang** Managing Partner Shanghai FTZ Fund

**TAO Feng** Partner BioTrack Capital

**ZHOU Yinghua** Investment Partner, Shanghai Vu Teng Private Equity Fund Management Co

**TIAN Xiaoling** Head of Healthcare Investment Zhongbo Capital

**Corporate Vision in Action: Presentations and Pitches**

**CHEN Jieyu** Director of International Business Department Union Picture Technology

**Florent de Kertanguy** China Vice President SERVIER

**Pierre Lebas** CEO WINBACK

**ZOU Xiaoming** CEO Vyazen

**REN Feng** CEO Insyde Intelligence

**CHAO Wei** CEO SHOUGANG LANZATECH

**LIN Qing** Founder Shanghai Lingyi Biotechnology Co

**GUO Gongjian** Chairman, Junyue Pharmaceutical Technology (Shanghai) Co

**YU Junyuan** General Manager Shanghai Esun Kang Medical Equipment Co

**FAN Guohuang** General Manager Nanjing Emefi Biomedical Technology Co

**CHEN Shidong** Founder Nengda (Shanghai) Stem Cell Research Centre Co

**DENG Li** Commercial Director Shanghai Weizhou Pharmaceutical Technology Co

**Eric Xu** Quality VP Beijing Inno Medicine Co., Ltd.

Q&A

Support Unit:



TIME Forum Agenda Place:102C

16:00-18:00 **Sub-forum5: Fast-Tracking Sustainability: A Green Future in Action**

Session Overview: This session spotlights innovative strategies and collaborations advancing global sustainability. Experts, including French green tech specialists, will share approaches to accelerate the green transition, highlighting successful partnerships. Companies will present their initiatives and needs for implementing green practices in China, fostering connections for shared environmental goals.

**Moderator** LU Yuebing President of Chinese Region Air Liquid

**Speakers** Opening Speakers: Xiaofeng Hua, Chairman, Wuxi Innovation Investment Group  
**Insights from Industry Leaders**

**DENG Yongkang** Chief of New Energy Minsheng Securities

**LIU Jie** Founding Partner Chaoshi Capital

**Pierre Abadie** Group Climate Director Co-Head of PE TIKEHAU CAPITAL

**Nicolas Rochon** CEO & Founder RGREEN INVEST

**Corporate Vision in Action, Project Highlights**

**Julie Neuville** Chairwoman MATERRUP

**WANG Yihua** Deputy General Manager Vohon Equipment

**SUN Yaojie** Chairman Weiheng Intelligence

**QU Yanqing** Chairman Dauer

**ZHANG Tong** Chairman DYNAM Power

**LIU Tao** Executive Director Shanghai Guochuang ESG Centre, Co-founder and CTO  
Miaoying Technology

**Steve Downie** CEO ANTHESIS

Q&A

Support Unit:



TIME Forum Agenda Place:102A

16:00-18:00 **Sub-forum6: Mastering Accounting and Tax Strategies for Successful Business Expansion in Asia**

Workshop overview: This session covers essential accounting and tax strategies for businesses expanding in Asia. Experts will discuss regulatory frameworks, compliance, tax planning, and risk management. Companies will share experiences and needs, offering insights and connections for successful growth in the region.

**Speakers** **Gabriele Bendi** Partner ORCOM  
**Romain Kaci** Partner ORCOM  
**Marco D'AMORE** CEO China ORCOM

Q&A

TIME Forum Agenda

18:30 Dinner



🕒 November 8, 2024

TIME Forum Agenda Place:102C

### 09:00-10:00 Sub-forum 7: The Evolving Landscape of International M&A

Session overview: This session examines the evolving landscape of China-France mergers and acquisitions, with experts discussing trends, regulatory challenges, and cross-border opportunities. Participants will explore case studies and unique factors driving

**Moderator** Ling YANG China Editor Mergermark

**Speakers** DONG Liang Partner Guohao Law Firm

Alban Neveux CEO ADVENTION

Xavier Poulet-Goffard Group Managing Partner ORCOM

William MA CEO GROW Investment Group

Jess Zhou Head of M&A Boehringer Ingelheim

Jérôme DUPAS Managing Director Corporate Finance Groupe BPCE

YANG Yang Managing Director Firstlight Capital

Q&A

Support Unit:



TIME Forum Agenda Place:102C

### 10:15-11:15 Sub-forum 8: Renewable Energy and Cross-Border Investment

Workshop Overview: This session explores the opportunities and challenges of cross-border renewable energy investments, spotlighting French expertise. Experts will discuss trends, regulations, and financing innovations driving global sustainability. Participants will gain insights into investment risks, rewards, and collaborative growth strategies, with companies showcasing French know-how and needs for future connections.

**Speakers** Nicolas ROCHON CEO & Founder RGREEN INVEST

Stéphanie BEGUE Partner - Head of Business Development & Investor Relations RGREEN INVEST

Mathilde Ketoff Deputy CIO - Head of Debt RGREEN INVEST

Louis Blanchard CEO & Partner QAIR

Q&A

Support Unit:



## 国际参展机构 International Exhibitors



### ORCOM

ORCOM C&A is a professional service firm with a deep expertise in cross border operations, helping foreign companies to set up and run their operations in China Mainland, HK, Singapore and Japan. ORCOM C&A belongs to ORCOM Group, a leading international accounting, consulting and audit firm headquartered in France.

ORCOM C&A provides a range of M&A related services such as:

Valuation Services / Financial Modeling / Background checks / Regulatory & compliance / Tax & accounting Due diligence / Carve out financials / Compliance advisory / Internal Controls / Company set up / Governance & Nominee services

ORCOM C&A 是一家专业服务公司，在跨境运营方面拥有深厚的专业知识，可帮助外国公司在大陆、香港、新加坡和日本建立和运营业务。ORCOM C&A 隶属于总部位于法国的国际领先会计、咨询和审计公司 ORCOM 集团。

ORCOM C&A 提供一系列与并购相关的服务，如

评估服务 / 财务建模 / 背景调查 / 监管与合规 / 税务与会计尽职调查 / 剔除财务数据 / 合规咨询 / 内部控制 / 公司设立 / 治理 / 代理人服务



# Advention

## Advention

Advention is an independent strategy advisory group with eighty professionals operating globally in an integrated manner through its fully-owned offices in Dubai, London, New York, Shanghai, Paris and Vancouver.

Advention 是一家独立的战略咨询集团，在迪拜、伦敦、纽约、上海、巴黎和温哥华设有办事处，拥有 80 名专业人员，在全球范围内开展综合业务。

# CAPZA

## CAPZA

Created in 2004, CAPZA1 is an established European private investment platform. With more than €9 billions of assets<sup>2</sup>, CAPZA offers financing solutions to small and mid-cap companies at every stage of their development. Its unique platform allows CAPZA to support companies over the long term by providing them with custom-made financing solutions (majority equity, minority equity, subordinated debt, senior debt, etc.). CAPZA Group has more than 115 employees based in Paris, Munich, Madrid, Milan and Amsterdam.

CAPZA 成立于 2004 年，是欧洲一家成熟的私人投资平台。CAPZA 拥有超过 90 亿欧元的资产，为中小型公司提供融资解决方案，帮助其度过发展的各个阶段。其独特的平台使 CAPZA 能够为企业定制提供融资解决方案（多数股权、少数股权、次级债、优先债等），从而为企业提供长期支持。CAPZA 集团在巴黎、慕尼黑、马德里、米兰和阿姆斯特丹拥有 115 名员工。

# Falco.

GLOBAL PARTNERS

## Falco Global Partners

Falco Global Partners is a Swiss-based private equity firm with a unique combination of C-level industrial executives with deep operational experience from General Electric for over 30 years, combined with a team of private equity professionals with world-class credentials. Our private equity focus is driven by our operational excellence. We invest in and build strong businesses to create sustainable value.

Falco Global Partners is launching The Protection Fund in Singapore, a global private equity fund targeting companies that provide protection in a world where macroeconomic, geopolitical, and technology risks are rising relentlessly. This fund will focus on protection of people, assets, infrastructure, data, energy, and food production supply chain— all fast-growing markets where limited capital has been deployed.

Falco Global Partners has presence in HongKong and Guangzhou with the joint-venture Wiser Falco, and we look forward to work with Chinese partners to explore cross-border investment opportunities.

Falco Global Partners 是一家总部位于瑞士的私募股权公司，由多位在通用电气集团工作超过 30 年、拥有丰富运营经验的工业企业高管和拥有世界一流资质的私募股权专业人士组成。我们的私募股权重点由卓越的运营驱动。我们投资并打造强大的企业，以创造可持续价值。

Falco Global Partners 正在新加坡推出保护基金，这是一只全球私募股权基金，旨在为在宏观经济、地缘政治和技术风险不断上升的世界中提供保护的公司。该基金将专注于保护人员、资产、基础设施、数据、能源和食品生产供应链——所有这些快速增长的市场都部署了有限的资本。

Falco Global Partners 通过合资企业 Wiser Falco 在香港和广州设有办事处，我们期待与中国合作伙伴合作，共同探索跨境投资机会。





## Pramex

Pramex international is a subsidiary of the BPCE group. The group's midcap investment bank, it supports its clients in their capital transactions (disposals, fundraising, acquisitions), particularly internationally.

Pramex also supports its clients in their organic international growth by creating their subsidiaries and taking charge of administrative management (accounting, taxation, HR, etc.)

Pramex's 160 employees, including 25 dedicated to M&A, are spread across an integrated network of 17 locations in 13 countries, including China (Shanghai and Hong Kong).

Pramex International 是 BPCE 集团的子公司。作为集团的中型投资银行，它为客户的资本交易（处置、筹资、收购）提供支持，尤其是在国际范围内。

Pramex 还通过设立子公司和负责行政管理（会计、税务、人力资源等），帮助客户实现国际有机增长。

Pramex 拥有 160 名员工，其中 25 名专门从事并购业务，分布在包括中国（上海和香港）在内的 13 个国家的 17 个地点。



## RGREEN INVEST

RGREEN INVEST, an independent investment management company, is recognized as a pioneer in Europe's energy transition sector. Founded in 2013 by Nicolas Rochon, RGREEN INVEST has been instrumental in financing renewable energy infrastructure and supporting projects that accelerate the shift to clean energy and reduce carbon emissions.

With a focus on high-impact investments, the company backs projects in solar, wind, and energy storage, driving the global transition toward renewable energy. RGREEN INVEST aligns with international climate initiatives such as the Paris Agreement and the United Nations Sustainable Development Goals, positioning itself as a leader in green infrastructure financing.

Since its inception, RGREEN INVEST has managed over €3 billion in assets, financing more than 3,000 projects across Europe."

RGREEN INVEST 是一家独立的投资管理公司，被公认为欧洲能源转型领域的先驱。RGREEN INVEST 由尼古拉斯 - 罗雄（Nicolas Rochon）于 2013 年创立，在为可再生能源基础设施融资以及支持加速向清洁能源转变和减少碳排放的项目方面发挥了重要作用。

公司专注于高影响力投资，支持太阳能、风能和储能项目，推动全球向可再生能源转型。RGREEN INVEST 与《巴黎协定》和联合国可持续发展目标等国际气候倡议保持一致，定位为绿色基础设施融资领域的领导者。

自成立以来，RGREEN INVEST 已管理超过 30 亿欧元的资产，为欧洲各地的 3,000 多个项目提供融资。



## TIKEHAU CAPITAL

### TIKEHAU CAPITAL

Tikehau Capital is a global alternative asset management Group with €47.1 bn of AUM (at 30 September 2024). Tikehau Capital has developed a wide range of expertise across four asset classes (credit, real assets, private equity and capital markets strategies) as well as multi-asset and special opportunities strategies.

Tikehau Capital is a founder-led team with a differentiated business model, a strong balance sheet, proprietary global deal flow and a track record of backing high quality companies and executives.

Deeply rooted in the real economy, Tikehau Capital provides bespoke and innovative alternative financing solutions to companies it invests in and seeks to create long-term value for its investors, while generating positive impacts on society. Leveraging its strong equity base (€3.1 bn of shareholders' equity at 30 June 2024), the Group invests its own capital alongside its investor-clients within each of its strategies.

Controlled by its managers alongside leading institutional partners, Tikehau Capital is guided by a strong entrepreneurial spirit and DNA, shared by its 767 employees (at 30 September 2024) across its 17 offices in Europe, the Middle East, Asia and North America.

Tikehau Capital 是一家全球另类资产管理集团，资产管理规模达 471 亿欧元（截至 2024 年 9 月 30 日）。Tikehau Capital 在四大资产类别（信贷、实物资产、私募股权和资本市场战略）以及多元资产和特殊机会战略方面积累了丰富的专业知识。

Tikehau Capital 是一个由创始人领导的团队，拥有与众不同的商业模式、强大的资产负债表、专有的全球交易流以及支持优质公司和高管的良好记录。

Tikehau Capital 深深扎根于实体经济，为其投资的公司提供定制和创新的另类融资解决方案，力求为投资者创造长期价值，同时对社会产生积极影响。集团利用其雄厚的股本基础（截至 2024 年 6 月 30 日的股东权益为 31 亿欧元），在其各项战略中将自有资本与投资者客户一起进行投资。

Tikehau Capital 由其经理人与领先的机构合作伙伴共同控制，以强大的企业精神和 DNA 为指导，其 767 名员工（截至 2024 年 9 月 30 日）分布在欧洲、中东、亚洲和北美的 17 个办事处。

## 合作伙伴 Industry Partners



### 全联并购公会

全联并购公会是全国工商联直属的唯一金融属性行业商会，现拥有近 230 余家理事会员和 4000 余名联系会员，为规范并购行业发展、促进产业资本与金融资本的深度融合、提升中国企业竞争力、促进中国企业参与全球并购做出了积极贡献。

全联并购公会作为中国并购市场中具有广泛影响力的行业商会组织，凝聚产业整合的中国力量，多措并举助力实体经济发展，引领中国乃至全球并购整合的新浪潮。

#### Introduction to China Merger and Acquisition Association

CMAA(China Merger and Acquisition Association) is the All-China Federation of Industry and Commerce, which now has more than 230 institutional members and more than 4000 individual members. It has made positive contributions to standardize the development of the mergers and acquisitions industry, promote the deep integration of industrial capital and financial capital, enhance the competitiveness of Chinese enterprises and promote Chinese enterprises to participate in global mergers and acquisitions.

As a NGO with extensive influence in China's M&A market, CMAA gathers Chinese strength in industrial integration, takes multiple measures to help the development of the real economy, and leads the new wave of M&A integration in China and even the world.





## 北京基金业协会

北京基金业协会（BPEA）成立于 2008 年 6 月，是由股权投资行业人士自愿联合发起成立，经北京市民政局核准的非营利性社会团体法人机构。协会自成立以来，始终致力于促进行业环境建设，维护会员合法权益，研究行业发展动向，培养相关专业人员，组织内外交流合作，助力行业蓬勃发展。

Beijing Private Equity Association (BPEA) was established in June 2008. BPEA is a non-profit social organization initiated by equity investment industry professionals and approved by the Beijing Municipal Civil Affairs Bureau. BPEA has been committed to promoting the construction of the industry environment and safeguarding the legitimate rights and interests of its members, researching the development trend of the industry and training relevant professionals, organizing internal and external exchanges and cooperation to help the development of the industry.



上海市国际股权投资基金协会  
Shanghai Private Equity Association

## 上海市国际股权投资基金协会

上海市国际股权投资基金协会成立于 2004 年 4 月 7 日，原名上海市外国直接投资基金协会，2008 年 7 月 24 日经上海市社团管理局批准更名为上海市国际股权投资基金协会。协会是由境内外股权投资基金及其管理机构、境内外投资公司、相关专业服务机构和专业人士及投资促进机构组成的非盈利性社会团体。协会现任理事长为金浦产业投资基金总裁吕厚军，联席理事长为源星资本董事长、管理合伙人卓福民。协会目前拥有会员机构、不动产分会机构共 105 家会员，协会的投资类会员由国家级产业类投资基金、海外大型并购基金以及地方性中大型私募股权投资基金组成。会员还包括业界知名的律师事务所、会计师事务所、咨询公司等专业服务机构。据统计，目前协会股权投资机构会员管理规模逾 6200 亿元，占上海地区总规模的 1/4 以上，已投资项目近 2900 家，已上市项目近 340 家，不动产分会会员在管资产规模超过 12,000 亿元。

SHPEA was established on April 7, 2004, formerly known as Shanghai Foreign Direct Investment Fund Association. On July 24, 2008, it was renamed Shanghai International Equity Investment Fund Association, approved by Shanghai Society Administration. The Association is the first equity investment fund association officially registered in the civil affairs department in mainland China. It is a non-profit social organization composed of domestic and foreign equity investment funds and their management institutions, domestic and foreign investment companies, relevant professional service institutions, professionals and investment promotion institutions.



广州私募基金协会  
GUANGZHOU PRIVATE EQUITY COUNCIL  
广州创业与风险投资协会  
GUANGZHOU VENTURE CAPITAL ASSOCIATION

## 广州私募基金协会/广州创业与风险投资协会

广州私募基金协会（GPEC）于 2013 年 1 月由广州社会组织管理局批准设立，接受中共广州市委金融委员会办公室工作指导，是中国证券投资基金业协会特别会员。协会会员涵盖私募股权管理人、私募证券管理人，券商、期货公司、律所、会所、资产评估公司等机构，会员 200 余家，会长单位为广州产业投资控股集团。

协会始终秉承链接资源、服务行业的理念，聚焦资本市场相关业务开展服务，依托政府、会员及持牌金融机构等单元，每年组织开展各类活动过百场，是广州地区专业且活跃的行业组织。活动围绕投融资对接、私募策略、行研分析、专业交流、合规自律等各类主题开展，自主创立了“资本领投聚焦成长项目路演”、“走进上市公司”、“策研汇谈”、“财富会客厅”“广州投资圈健康跑”等活动系列，旨在增强行业交流与合作，提升广州私募行业的专业度和活跃度。

广州创业与风险投资协会（GZVC）是由广州地区创新创业企业、风险投资、创业投资及其相关咨询服务的企业自愿组成的非营利性社会团体，会长单位为广州越秀产业投资基金管理有限公司。协会围绕“湾区、科技、资本”为中心，依托创业说明会、科创生态营等活动，充分调动科技企业、产业龙头、投资基金、金融机构、律所会所、产业园区及地方政策等资源，共同打造开放、包容、共赢的创新创业生态体系，为科创企业发展提供全方位的支持。

Guangzhou Private Equity Council (GPEC), approved by the Guangzhou Social Organization Administration in January 2013, operates under the guidance of the Office of the Financial Committee of the Guangzhou Municipal CPC Committee and is a special member of the Asset Management Association of China. GPEC's membership encompasses private equity, private securities, securities traders, futures companies, law firms, accounting firms, asset appraisal companies, and other institutions, totaling over 200 members, with Guangzhou Industry Investment Holdings Group serving as the president unit.

The association consistently adheres to the principle of connecting resources and serving the industry, focusing on providing services related to capital market operations. Leveraging government entities, members, and licensed financial institutions, GPEC organizes over a hundred events annually, making it a professional and vibrant industry organization in Guangzhou. Activities revolve around various themes such as investment and financing matchmaking, private equity strategies, industry research analysis, professional exchanges, compliance and self-regulation. GPEC has independently established event series such as "Capital Leading Investment Focus on Growth Project Roadshow," "Walking into Listed Companies," "Strategy Research Talk," "Wealth Lounge," and "Guangzhou Investment Group Healthy Run," aiming to enhance industry exchanges and cooperation and elevate the professionalism and vibrancy of Guangzhou's private equity industry.

Guangzhou Venture Capital Association (GZVC) is a nonprofit social organization voluntarily formed by innovative and entrepreneurial enterprises, venture capital firms, private equity firms, and related consulting services in Guangzhou. The president unit is Guangzhou Yuexiu Industry Investment Fund Management Co., Ltd. Centered around "the Guangdong-Hong Kong-Macao Greater Bay Area, technology, and capital," GZVC relies on activities such as entrepreneurship seminars and science and technology innovation ecosystem camps to fully mobilize resources from technology enterprises, industry leaders, investment funds, financial institutions, law firms, accounting firms, industrial parks, and local policies. Together, they strive to create an open, inclusive, and mutually beneficial innovation and entrepreneurship ecosystem, providing comprehensive support for the development of technology innovation enterprises.



## 财新传媒 Caixin Media

### 财新

依托专业团队和强大原创优势，财新经过十余年融合发展，已建立起以“新闻 + 数据”为两翼的业务集群，覆盖中文和英文媒体、会议、数据等多层次产品，为中国最具影响力的业界受众群提供准确、全面、深入的财经新闻和资讯。

Since it was established, Caixin Media has built up a business model of "News + Data," relying on our professional team and great originality. We cover Chinese and English media, conferences, data and other products at multiple levels, providing accurate, comprehensive and in-depth financial coverage and information services for China's most influential audience.



### 第一财经研究院

第一财经研究院成立于 2007 年，是第一财经旗下的非营利独立智库机构。深入调研、全球视野、前沿资讯、媒体传播便捷和联结全球一流智见者的优势是第一财经研究院的特色。第一财经研究院基于事实和数据的独立研究分析，在经济金融、企业全球化、可持续发展、全球治理等领域发现问题、大胆研判、持续深耕，并承担了一系列政策咨询建言和课题研究工作，为中国和上海相关领域的政策制定与改善作出了一定贡献。

Established in 2007, Yicai Research Institute is the non-profit think-tank under Yicai Media Group (formerly known as China Business News, CBN). In-depth research, global vision, latest information, the advantage of media communication and connections with the world's top intellectuals -- these formed Yicai Research Institute's main features. With independent research and analysis based on facts and data as its foundation, Yicai Research Institute keeps identifying problems, conducting bold researches and forming cutting-edge opinions in the fields of economy and finance, enterprise's globalization, sustainable development, and global governance. Meanwhile, Yicai Research Institute also aims to contribute to policy making and improvement through advice and research projects for China and Shanghai.

## PREQIN 睿勤

### Preqin

Preqin (睿勤) 于 2003 年成立，总部位于英国伦敦。作为 The Home of Alternatives™，睿勤是获取另类资产行业数据、市场分析和资讯的最佳平台。深耕行业 20 年以来，睿勤坚持开拓创新，并以严谨的态度收集私募数据，帮助全球 200,000+ 专业人士高效募集资金、寻找交易机会、作出投资决策、理解基金表现，和了解市场动态。通过与客户建立紧密的合作关系，睿勤不断开发和完善产品服务、挖掘拓展数据覆盖，赋能客户持续作出最优决策。目前，睿勤已在全球 10 个国家建立 16 处办公室。

Preqin is the Home of Alternatives, foremost provider of data, analytics and insights to the alternative assets community. From pioneering rigorous methods of data collection to developing a revolutionary platform, we have committed ourselves to furthering the understanding of alternatives for over 20 years. Since 2003, we have been the trusted source of data, insights, and tools for alternative assets professionals globally. More than 200,000 investors, fund managers, placement agents, service providers, and advisors rely on Preqin to help them streamline how they raise capital, source deals and investments, understand performance, and stay informed.



### Mergermarket

Mergermarket 是最强大的交易酝酿平台，由专有的新闻调查和预测分析技术提供支持，旨在帮助资本市场参与者寻找新的投资项目、获取资金流并赢得委托。它融合了市场领先的人类洞察力、先进的机器学习和 Dealogic 30 多年的数据，能够尽早提供潜在并购机会、交易、威胁和挑战的信号。Mergermarket 是 ION Analytics 生态链中的重要一环。

Mergermarket is the most powerful deal origination platform powered by proprietary investigative journalism and predictive analytics designed to help capital market participants find new investments, capture flow, and win mandates. It blends market-leading human insights, advanced machine learning and 30+ years of Dealogic data to deliver the earliest possible signals of potential M&A opportunities, deals, threats and challenges. Mergermarket is a service of ION Analytics.



## 国际参会机构

International Participating Companies

CRÉDIT AGRICOLE  
CORPORATE & INVESTMENT BANK

EURAZEO

HBI  
Events

SERVIER

CEIBS  
中欧国际工商学院

BLF

Falco.  
GLOBAL PARTNERS

GTT  
Technology for a sustainable world

國浩律師事務所  
GRANDALL LAW FIRM

Anthesis

COSTER  
ASSOCIATES

RGREEN  
INVEST

汇海国际医疗中心  
PanAsia International Medical Center

demos  
Learning is changing

FBV

TIKEHAU  
CAPITAL

GEMOLOGY  
COSMETICS PARIS

ANDERSEN

思睿集团  
GROW Investment Group

Collier  
Capital First in  
Secondaries

Materrup  
CIMENT ET BÉTON BAS CARBONE

CAPZA

WINBACK  
BETTER FASTER GENTLER

PRAMEX  
INTERNATIONAL

FALUX GROUP  
法旅集团

BioFTZ  
外商投资生物药

CATHAYCAPITAL  
凯辉基金

Advention

Logo of a green circle with a white profile of a person's head.



