



28, 29, 30
January 2020
Palais des Festivals, Cannes

VC SUMMIT

Wednesday, 29th Jan 2020

Moderation by...



Sponsored by...



AGENDA

1

INTRO, ICEBREAKER AND WHO IS WHO?

9 - 9:30

Antoine Baschiera, CEO @ Early Metrics and Olivier Vuillod, Partner @ Orrick

2

THE DIFFERENT VC LANDSCAPES

9:30 - 10

Presentation by Isabelle Toledano, MD @ UBS

3

ASK THEM ANYTHING YOU WANT

10 - 10:30

Moderated by Matthieu Lattes, MD @ White Stars Capital

4

NETWORKING SESSIONS

10:30 - 10:50

Moderated by YOU :)

5

BURNING QUESTIONS

10:50 - 11:30

Moderated by Antoine Baschiera, CEO @ Early Metrics

INTRO, ICEBREAKER AND WHO IS WHO?



What do they have in common ?

INTRO, ICEBREAKER AND WHO IS WHO?



What do they have in common ?

=> They all want to work in VC!

Today objectives is to understand if:

Is VC the best job in the world as all these students seem to believe ?

Today objectives is to understand if:

***~~Is VC the best job in the world as all
these students seem to believe?~~***

***Understand key strengths, weaknesses
and transformation of what is and
remains a very new job/industry!***

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Kahoot!

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INTRO, ICEBREAKER AND WHO IS WHO?



ORRICK'S

TECHNOLOGY COMPANIES GROUP



FRANCE / USA

January 2020



A UNIQUE WORLDWIDE TECH COMPANIES GROUP PLATFORM



2 700+
Tech
Company
Clients

375+
Investor
Clients

1 100+
Lawyers

**Global 20
Firm**
– *Law360*

Orrick is a globally integrated law firm serving clients in the technology sector. We work with 2 700 tech company clients and more than 375 investors from over 25 offices worldwide.

OUR TECHNOLOGY COMPANIES GROUP

20%

Of the
\$1 billion+

Unicorns in the Market call on Orrick
as company or investor counsel



GETTING DEALS DONE

Our Strengths

Strategic Advisors to

- **2 700 High-growth Tech Companies and Startups**
- **more than 375 investor clients globally**

Sophisticated and Full-Service Tech Practice

We represent:

- **6 of the Fortune 10 TMT companies**
- **8 of the 10 largest Bay Area companies by market cap**
- **8 of the world's 25 biggest tech companies**

Unique French-US team

unique cross-border practice specialized in external growth transactions (M&A, Flips, Exits, IPOs)

Seasoned team of technology lawyers

based throughout our offices in Europe, the US, and Asia

970+ Venture Financings

\$18.9bn in value in 2019

324 M&A Deals

\$29.6bn in value in 2019

#1 Most Active VC Law Firm in Europe in Q3 2019 + 15x



OUR CLIENTS AND NETWORKS

Our lawyers work with or represent more than **100 venture capital firms** that have funded our clients, including:



Orrick represents also more than **2 200 technology companies** worldwide, including:



OUR INVOLVEMENT IN THE FRENCH & US ECOSYSTEM



Key Players Of The French Ecosystem

For many years, Orrick has been active besides key players of the French ecosystem: entrepreneurs, investors, incubators, accelerators, development programs, forum for the exchanges of ideas, etc.

Experience to Assist

Very close to French startups and serial-entrepreneurs, our French team offers its experience, know-how, and enthusiasm to assist them in their development projects, in France or cross-border.



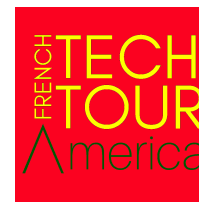
We Are Currently Partnering or Sponsoring Several Initiatives:



Y Combinator



The Family



Entrepreneurs
First

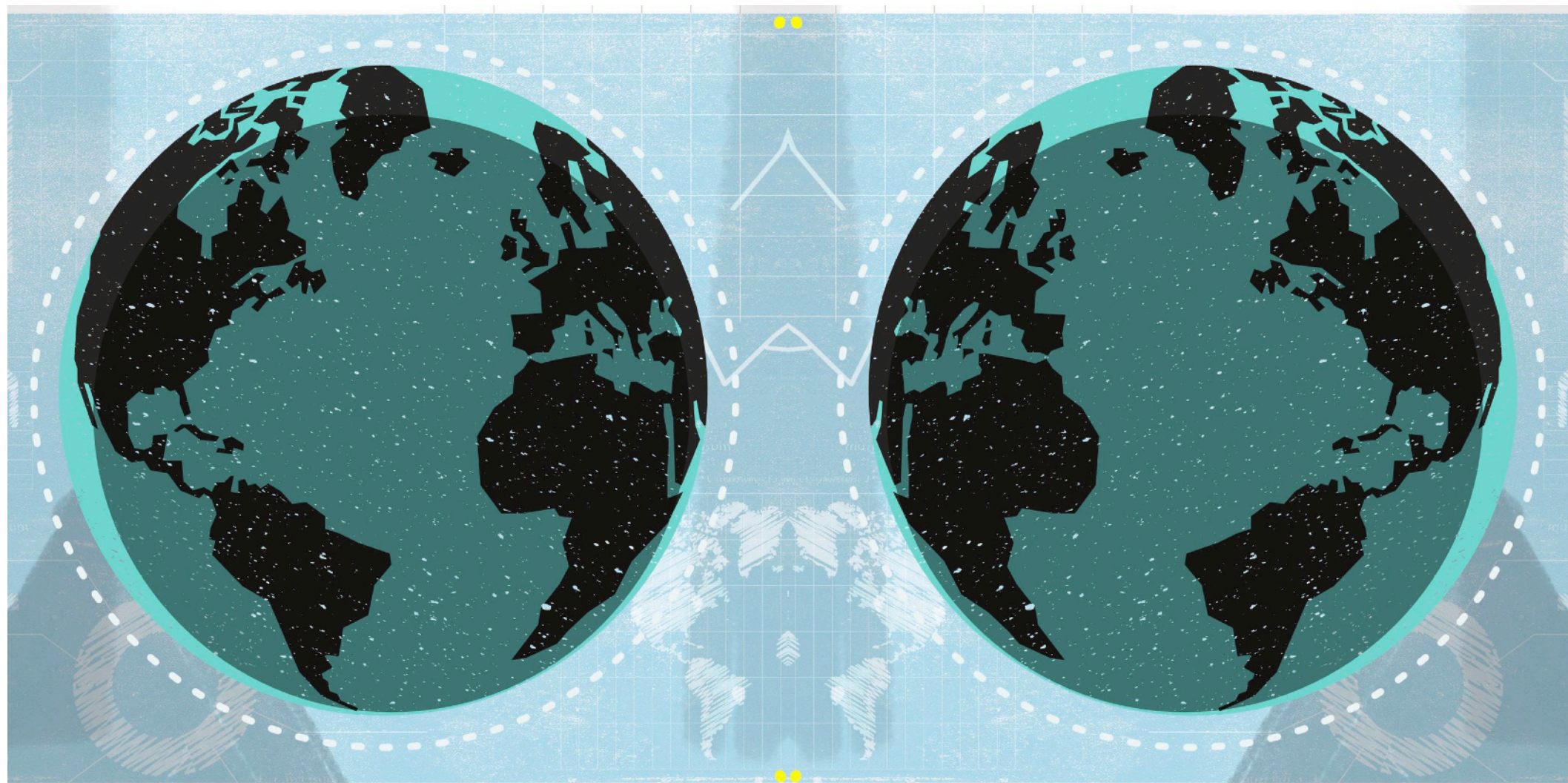


2

THE DIFFERENT VC LANDSCAPES

Presentation by Isabelle Toledano, MD @ UBS

THE DIFFERENT VC LANDSCAPES



Isabelle TOLEDANO

Hendrik BRANDIS

Benoist GROSSMANN

Peter PHAM

Matt MICHELSEN

Kevin PEREIRA

3

ASK THEM ANYTHING YOU WANT

Moderated by Matthieu Lattes, MD @ White Stars Capital

ASK THEM ANYTHING YOU WANT



Matthieu LATTES

Joe SCHORGE

Yann KANDELMAN

Vincent GUYOT

Fidel MANOLOPOULOS

Marc LEDUC

Holger ROSSBACH

Stanislas SUBRA

4

NETWORKING SESSION

Moderated by YOU :)



10h30 - 10h50

5

BURNING QUESTIONS

Moderated by Antoine Baschiera, CEO @ Early Metrics

BURNING QUESTIONS



Jerome FAUL

Baudouin HUE

Philippe SUCHET

Antoine FINE

Martin GEDALIN

Olav OSTIN

Jean-Marc PATOUILLAUD

Jonathan TOWER

Alexander LANGHOLZ-BAIKOUSIS



11h30 - 11h50



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