

ipem | JAN. 23, 24 & 25, 2024
PALAIS DES FESTIVALS
CANNES, FRANCE - 10th EDITION

The Annual Private Market Offsite

GETTING DEALS DONE

Come
celebrate our
10th EDITION





Deal activity has been significantly impacted across private markets by the new normal of higher rates. Private equity activity is heading for a **-40% decline in value in 2023**, and it's even more dramatic with venture capital, where **deal values fell by as much as -60%**. **“Getting Deals Done”** again is clearly becoming **the industry’s top-of-mind challenge in 2024**, as LPs want to see their capital put to work.

Will private equity keep up its reputation as exceptional dealmakers? How will the industry address its financing headwinds? Where and how will top dealmakers source lucrative deals next year? Will PE firms explore new exit options, as LPs are pressing for DPI? How will the asset class innovate regarding deal structuring, portfolio management, and value creation? For its 10th edition, **IPEM is getting private markets back to basics** again and **celebrating its amazing ability to get deals done!**

Antoine Colson
CEO & Managing Partner at IPEM





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KEYNOTE SPEAKERS



**Christophe
Bavière**

*Co-Chief
Executive Officer*

EURAZEO



**Ileana
Bolcato**

*Head of Group PE
Portfolio Management
& CEO of Lion River*

GENERALI



**Laurent
Mignon**

Group CEO

WENDEL



**Andrew
Sillitoe**

*Partner
& Co-CEO*

APAX PARTNERS



**Helen
Steers**

Partner

PANTHEON

Croisette Express



PRE-OPENING DAY | Tuesday, Jan. 23rd
From **Paris Gare de Lyon 12:04 PM**
To **Cannes 05:44 PM**

Grand Opening Party

Celebrating IPEM's 10th Edition



PRE-OPENING DAY | Tuesday, Jan. 23rd
7 PM - 10 PM at the Hôtel Le Majestic Cannes

COLLECT YOUR WRISTBAND

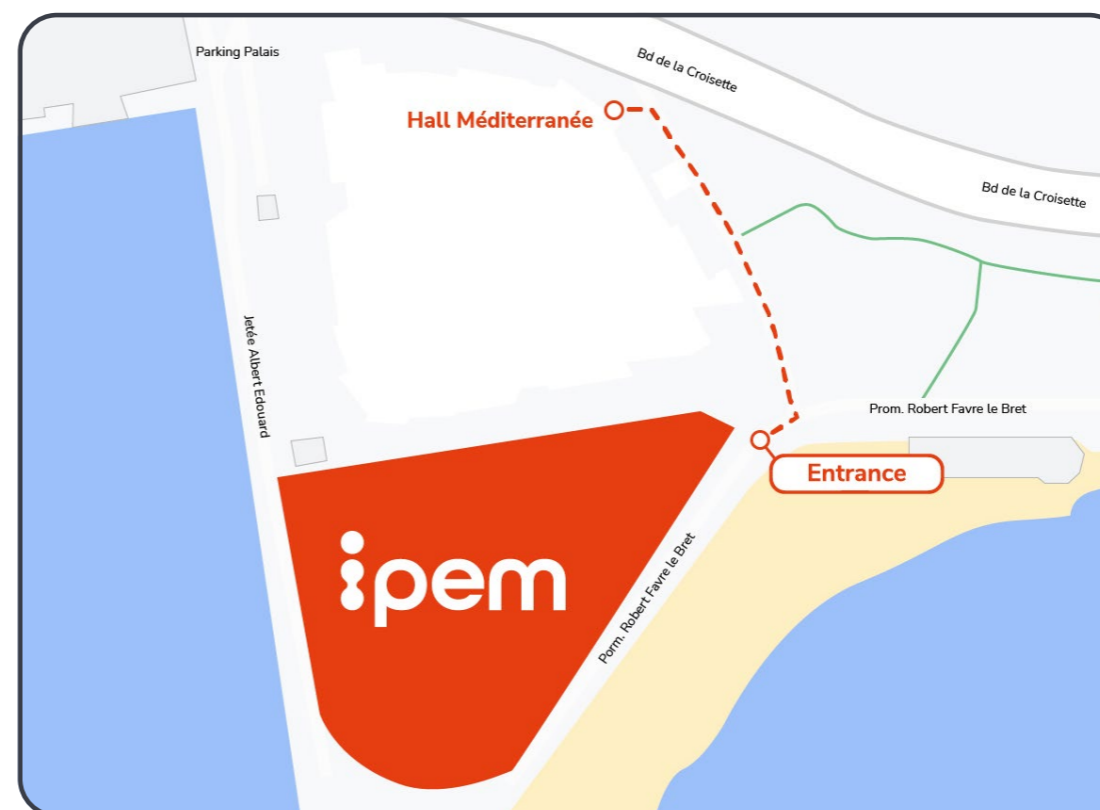
4 PM - 9:30 PM

Go to the **Hall Méditerranée**, around the corner from the IPEM entrance, and show your **printed Pass**. After we scan it for the first time, you will receive your Wristband. Wear it throughout the event to access every IPEM venue.

BOOTH SET-UP *Exhibitors only*

4 PM - 8 PM

Exhibitors can set up their booths on pre-opening day. Make sure to take advantage of this opportunity to be ready for the event.





CONFERENCE ROOM

SUMMIT ROOM 1

SUMMIT ROOM 2

SOCIAL & OFFSITE EVENTS

AM

8:30

EVENT OPENS | 8:30 AM

9:30

Opening Keynote

9:45

Fireside Chat

2024 European PE Survey Presentation

10:00

Panel

Getting Creative With Deal Sourcing Strategies

10:30

Fireside Chat

The Serial Acquirers' Playbook

11:00

Keynote

Is 2024 a Good Vintage for Sponsor M&A?

11:15

Panel

Taking the Temperature of Deal Markets

11:45

Panel

Where's the Equilibrium in the Financing Market?

12:15

Panel

How to Achieve a Successful Exit?

12:45

LUNCH BREAK

2:00

Fireside Chat

Harder, Better, Faster, Stronger

2:30

Panel

Investing in the Different Shades of European Growth Capital

3:00

Panel

Carve-Outs and Corporate Strategies

3:30

2024 Deal Landscapes

Panel

France | Impact

4:00

Panel

Benelux | Healthcare

4:30

Panel

Italy

5:00

Panel

Spain

5:30

Panel

UK

6:00

Closing Remarks

7:30

EVENT CLOSES | 7:30 PM

Industry Focus

Tech & Software

Sponsored by
Quadrille
White & Case

Infrastructure Summit

Sponsored by
Aon, Accuracy, Vauban, and White & Case

Deal Innovation Summit

Sponsored by
Ahora Asset Management, Axis&Co, FTI
Cybersecurity, Sealk, and Singulier

In partnership with
Axis&Co

Portfolio Transformation Summit

Sponsored by
INDEFI

Reveal | 5 - 6 PM

IPEM / China
Nov. 2024

Run & Yoga

7 AM - 8 AM
Limited spots

LP Welcome Breakfast

7:30 AM - 9 AM
Invitation-only event sponsored by
IFM Investors and Raymond James

New Manager Lunch

12:30 PM - 2 PM — Harbor Lounge,
Level 0 | Riviera
Invitation-only event

LP Lunch: VC Focus

12:30 PM - 2:30 PM
Invitation-only event sponsored by
Isomer Capital
and in partnership with
Mountside Ventures

Dealmaker Game Night

6 PM - 7:30 PM — Snacking Lounge,
Level -1 | Croisette

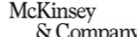
IPEM Cannes 2024 Official Dinner

7:30 PM - 10 PM
Invitation-only event sponsored by
Crédit Agricole Group, McKinsey & Company,
and White & Case

Venture Party

10 PM - 12 AM for invitees (open bar)
12 AM - 5 AM for all participants (cash bar)
At the Morrison's Irish Pub
Sponsored by INDEFI
and in partnership with Breega

IPEM THANKS ITS SPONSORS





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SOCIAL & OFFSITE EVENTS

AM
8:30

EVENT OPENS | 8:30 AM

CAPITAL PROVIDERS 3.0: THE SHIFTING ROLE OF LPS	9:30	Opening Keynote	Spotlight on European LPs Going Into 2024: Trends and Issues
	9:45	Panel	How the Rebalancing of Power Works in Practice
	10:00	Panel	What's a Successful Deal for LPs?
	10:30	Panel	GP Economics and Team Incentives: Benchmark Data and LP Considerations
	11:15	Panel	How to Deploy Green Infrastructure Capital With a Sustainability Agenda
11:45	Panel	Why LPs Need a Common Voice on Governance and Transparency	

Industry Focus

Healthcare

Sponsored by
HBI, INDEFI, and TechLife Capital

Reveal | 9 - 10 AM

IPEM / North America
Apr. 2024, in partnership with
Pensions & Investments

Secondaries Summit

Sponsored by
Preqin

- Run & Yoga**
7 AM - 8 AM
Limited spots
- Wealth Management Breakfast**
7:30 AM - 9 AM
Invitation-only event sponsored by
BlackRock and iCapital
- Africa Focus Breakfast**
8:30 AM - 10 AM — JW Marriott
Invitation-only event in partnership with
ATIC
- Women Dealmaker Lunch**
12:30 PM - 2 PM — Hôtel Le Gray d'Albion
Sponsored by
Mayer Brown
and supported by
France Invest and Level 20
- Single Family Office Lunch**
12:30 PM - 2 PM
Invitation-only event, in partnership with
Cedrus & Partners
- Aftermatch Cocktail**
5 PM - 8 PM — Lérins Terrace (Level 1)

12:45 LUNCH BREAK

CAPITAL PROVIDERS 3.0: THE SHIFTING ROLE OF LPS	2:00	Panel	Taking an Active Approach to Managing GP Relationships
	2:30	Panel	Family Offices: Getting Closer to the Action
	3:00	Panel	What it Takes to Tap Into the Retail El Dorado?
	3:30	Panel	Continuation Funds: the Neverending Story?
	4:00	Panel	The Data-Driven LP
	4:30	Panel	Keeping up With a Fast-Changing GP Landscape
5:00			Closing Remarks

Private Debt Summit

Sponsored by
Aether, EthiFinance, and Tikehau

Industry Focus

Energy Transition

Sponsored by
Swen CP and Tikehau

8:00 EVENT CLOSES | 8 PM

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