



Dear IPEM friends,

Throughout the growth of our industry in the past few decades, one constant has remained: that private markets are **destined to outperform**. It's actually part of their "raison d'être".

As the tide of cheap debt and frothy valuations recedes, the next few years will test the conviction of even the most experienced investors. With higher rates, how will GPs update their investments and value creation playbooks? Will LPs rethink their allocations – and which segments and asset classes will benefit from it? And last: what new selling points should private markets claim beyond the outperformance mantras?

Our LP-only sessions, Conferences and Summits will interrogate the investment strategies of each private asset class to redefine the meaning of discipline, value and performance in the next market cycle.

We're destined to another fantastic gathering in September!

See you in Paris,

Antoine Colson  
CEO & Managing Partner at IPEM



# DESTINED TO OUTPERFORM





The world's private capital hub

## OUR KEYNOTE SPEAKERS



**José E.  
Feliciano**

*Managing Partner  
& Co-Founder*  
**CLEARLAKE**



**Steffen  
Meister**

*Executive Chairman of  
the Board of Directors*  
**PARTNERS GROUP**



**Isabelle  
Scemama**

*Global Head*  
**AXA IM ALTS**



**Stephen A.  
Schwarzman**

*Chairman, CEO &  
Co-Founder*  
**BLACKSTONE**



**Dominique  
Senequier**

*Founder &  
President*  
**ARDIAN**





## LP-ONLY SESSIONS

sponsored by  
Goldman Sachs  
Gottschalg Analytics  
IFM Investors  
Mercer

### PLENARY ROOM

### BREAKOUT ROOM 1

### BREAKOUT ROOM 2

#### EVENT OPENS | 1 PM

PM 1:00	LP WELCOME COFFEE		PM 1:00
2:05	Measuring Outperformance in Private Markets Portfolio: Theory and Best Practices		
3:00			
3:15	Case Studies In Search of Performance: the Endowment Approach	Case Studies Performance and ESG: the Missing Part?	3:15
4:00			4:00
4:15	Case Studies Selecting and Accessing the Best Managers	Case Studies   More Than Only Performance: Where Impact Investment Stands	4:15
5:00			5:00
5:05	Mapping Private Markets Risks and Returns for the Next Vintage		
5:45	SESSIONS END   5:45 PM		5:45

## COLLECT YOUR WRISTBAND

Go to any tent entrance, at the Jardin des Tuileries, or to the Westin Vendôme and show your **printed** Pass. After we scan it for the first time, you will receive your Wristband. Wear it throughout the event to access every IPEM venue.

## BOOTH SET-UP *Exhibitors only*

5 PM - 8 PM

Exhibitors can set up their booths on pre-opening day. Make sure to take advantage of this opportunity to be ready for the event.



## LP/GP Reception *(invitation-only event)*

6 PM - 10 PM

*(limited to one person per exhibiting GP firm)*

sponsored by  
Aon  
Gide Loyrette Nouel  
Raymond James



Enjoy this day's full program at:

Maison de l'Amérique Latine  
217 Bd Saint-Germain, 75007 Paris



## IPEM THANKS ITS SPONSORS

**AON**

**GIDE**  
GIDE LOYRETTE NOUËL

**Goldman Sachs**

**GOTTSCHALG ANALYTICS**  
Private Markets. Performance. Intelligence.

**IFM Investors**

**Mercer** **RAYMOND JAMES**

**CONFERENCE ROOM**  
Salon Impérial **W**

**SUMMIT ROOM 1**  
Salon Napoléon **W**

**SUMMIT ROOM 2**  
Salon Tuileries **W**

**SUMMIT ROOM 3**  
West Tent **T**

**DEMO ROOM**  
Salon Vendôme **W**

AM 8:30	EVENT OPENS   8:30 AM						AM 8:30			
9:30	UNLEASHING PERFORMANCE: THE LONG-TERM VIEW ON PRIVATE MARKETS	Welcome Speech by IPEM's CEO, Antoine Colson		Infrastructure (Part 1)  sponsored by Accuracy Aon Arclight Capital Partners AXA IM Prime Eiffel Investment Group Mirova Vauban Infrastructure Partners White & Case	Distressed & Restructuring  sponsored by Accuracy	Venture  sponsored by Google Cloud Russell Investments White & Case  in partnership with France Digitale	GPs Pitch Warm-Up  by Indefi		9:30	
10:00		Fireside Chat	Positioned for Long-Term Outperformance				by Indefi		10:00	
10:30		Keynote	Making the Case for a New, Transformational Era for Private Capital						10:30	
11:00		Panel	It's Time Now for Sustainability to Prove it Can Deliver Returns				Exploring Tender Offers: Unlocking Opportunities in Private Equity		11:00	
11:30		Panel	Leading the Pack: How Do Top Performers See the Coming Years?				by King & Spalding		11:30	
PM 12:00		Panel	Is Buyout Losing its Crown? The Rise of Infrastructure, Private Credit and Other Private Markets						PM 12:00	
12:30	LUNCH BREAK								12:30	
2:00	GPS UPDATING THEIR PERFORMANCE FORMULA	Keynote	French PE Has More Than One Ace Up its Sleeve		Infrastructure (Part 2)  sponsored by Accuracy Aon Arclight Capital Partners AXA IM Prime Eiffel Investment Group Mirova Vauban Infrastructure Partners White & Case	Impact  sponsored by AXA IM Alts Edmond de Rothschild Mirova SWEN CP	Women & Diversity in PE  sponsored by Mayer Brown Novata	How Private Markets Can Bridge Cross-Border Opportunities Between China and Europe		2:00
2:15		Fireside Chat	Adapting for a New Macroeconomic Reality							2:30
2:45		Panel	Survival of the Fittest? What it Takes for GPs to Stay on Top							3:00
3:15		Panel	Value vs. Growth: Investing for the Next Vintage					How AI is (Fast) Changing PE as We Know It		3:30
3:45		Panel	Lessons From the FOMO Years					by Jolt Capital		4:00
4:15		Panel	What's Next for Tech?							4:30
4:45		Panel	Will the Next Cycle Shuffle the VC Elite?							5:15
5:15		Panel	Do Sector Specialists Tend to Outperform?							5:45
6:00										

**Comms & Marketing Drinks** **W**  
5:30 PM - 7 PM

*sponsored by* Acolad

**Drinks in the Jardin des Tuileries** **T**  
6 PM - 8 PM

*sponsored by* DLA Piper

**IPEM Paris 2023 Official Dinner**  
7:30 PM - 10 PM (*invitation-only*)

*sponsored by* Crédit Agricole Group, McKinsey & Company, White & Case

**China Europe Investor Lunch**

*under the patronage of* Fondation Prospective et Innovation  
12:45 PM - 1:45 PM | Summit Room 2 (Salon Tuileries) **W**  
(*invitation-only*)

**Growth Investor Drinks**

6 PM - 7 PM | Summit Room 3 (West Tent) **T**

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CONFERENCE ROOM  
Salon Impérial W

SUMMIT ROOM 1  
Salon Napoléon W

SUMMIT ROOM 2  
Salon Tuileries W

SUMMIT ROOM 3  
West Tent T

DEMO ROOM  
Salon Vendôme W

AM 8:30	EVENT OPENS   8:30 AM						AM 8:30	
9:30	RECALIBRATING THE PERFORMANCE EQUATION	Keynote	In Search of Performance	Private Debt (Part 1)  sponsored by  Aether Financial Services Barings Ethifinance MGG Tikehau Capital	Emerging Managers  sponsored by  Indefi	Secondaries  sponsored by  Dechert Howden Group Neuberger Berman	Infrastructure and Innovation - New Trends  by Orrick Herrington Sutcliffe	9:30
10:00		Fireside Chat	The \$30tn Question: Can Private Markets Continue to Grow and Still Deliver Outsized Returns?				10:00	
10:30		Panel	Stick or Twist? Where Private Markets Stand in Future Asset Allocations				10:30	
11:00		Panel	How LP-GP Convergence is Changing the Game of Private Equity – and What Happens When Aspiration Meets Reality				11:00	
11:30		Panel	Green Returns: How Real Can They Get?				11:30	
PM 12:00		Panel	Picking the Best: How LPs Select and Access Top Performers				Leveraging Generative AI to Detect ESG Controversies in Private Companies  by SESAMm	PM 12:00
12:30	LUNCH BREAK						12:30	
2:00	RECALIBRATING THE PERFORMANCE EQUATION	Keynote	When the Markets Give You Lemons... Make Lemonade!	Private Debt (Part 2)  sponsored by  Aether Financial Services Barings Ethifinance MGG Tikehau Capital	Private Markets Democratization  sponsored by  AirFund ODDO BHF AM Schroders Capital	Climate Investing  sponsored by  Argos Wityu Indefi Tikehau Capital Sweep	The Age of Maturity? Crypto and Web3 Have Become More Investable Than Ever  by Theta Capital Management	2:00
2:30		Panel	Top Quartile vs. Best In Class? How LPs Also Value Operations, Culture and Alignment of Interest				2:30	
3:00		Panel	Show Me Some DPI! New Exit Routes and Liquidity Options				3:00	
3:30		Panel	Co-Investment Trends and Performance				3:30	
4:00		Fireside Chat	Mapping Private Market Risks and Returns for the Next Vintage				4:00	
4:30			Closing Remarks				Operating Partners Club Meeting  in partnership with France Invest	4:30
5:00								5:00

Closing Drinks “À La Française” T  
5 PM - 7 PM

sponsored by McDermott Will & Emery

SIDE EVENT

FD Day

partner event organized by France Digitale  
Side Event | 7 PM - 10 PM  
(invitation-only)

SIDE EVENT

Closing Reception (invitation-only)

Side Event | 6:30 PM - 10 PM | 2 Rue Saint-Florentin, 75001 Paris

partner event organized by Jones Day and France Invest

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